

308 Marshfield Medical Center-Weston
3400 Ministry Parkway
Weston, WI 54476
715-393-3000

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Marathon
Analysis Area: North Central (6)
Volume Group: 6

		All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2021 vs. 2020	
Selected Utilization Statistics	FY 2021	Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	99.0%	57.9%	1.71	58.8%	1.68	58.1%	1.70	250.0%	0.40
Obstetrics	44.9%	36.8%	1.22	39.4%	0.06	31.4%	1.43	298.4%	0.15
Pediatrics	0.0%	59.6%	N/A	69.2%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	117.3%	58.7%	2.00	61.6%	1.90	55.7%	2.10	146.8%	0.80
Average Census (Patients)									
Adult Medical-Surgical	16.8	26.8	0.63	17.6	0.95	31.3	0.54	12.5	1.35
Obstetrics	2.2	4.8	0.46	3.2	0.70	4.8	0.46	3.0	0.75
Pediatrics	0.0	1.5	N/A	2.9	N/A	4.0	N/A	0.0	N/A
Total Hospital	45.7	49.8	0.92	35.6	1.28	61.6	0.74	41.1	1.11
Average Length of Stay (Days)									
Adult Medical-Surgical	4.6	4.6	1.00	4.4	1.04	4.4	1.04	3.4	1.36
Obstetrics	2.1	2.4	0.85	2.2	0.94	2.4	0.87	2.2	0.94
Pediatrics	0.0	3.8	N/A	4.3	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.4	4.9	0.90	4.7	0.93	4.6	0.94	3.7	1.17
Surgical Operations									
Inpatient	1,087	1,037	1.05	1,116	0.97	1,302	0.83	1,635	0.66
Outpatient	1,867	3,865	0.48	3,513	0.53	5,418	0.34	1,377	1.36
Inpatient as % of All Surgeries	36.8%	21.2%	1.74	24.1%	1.53	19.4%	1.90	54.3%	0.68
Outpatient Visits									
Non-Emergency Visits	124,993	145,246	0.86	131,878	0.95	219,131	0.57	10,118	12.35
Emergency Visits	12,837	16,058	0.80	11,093	1.16	24,739	0.52	12,245	1.05
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.0	0.21	20.4	0.20	20.7	0.19	5.0	0.80
Nurses, Licensed	220.1	247.5	0.89	172.5	1.28	342.9	0.64	140.5	1.57
Ancillary Nursing Personnel	14.7	40.3	0.36	24.7	0.59	54.5	0.27	12.8	1.15
All Other Personnel	397.9	496.2	0.80	457.0	0.87	656.1	0.61	62.5	6.36
Total FTEs	636.6	803.0	0.79	674.6	0.94	1,074.1	0.59	220.8	2.88
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.6	13.0	0.20	17.1	0.15	10.1	0.25	7.2	0.36
Nurses, Licensed	141.0	168.4	0.84	144.1	0.98	168.5	0.84	202.0	0.70
Ancillary Nursing Personnel	9.4	27.4	0.34	20.6	0.45	26.8	0.35	18.3	0.51
All Other Personnel	254.9	337.6	0.76	381.6	0.67	322.3	0.79	90.0	2.83
Total FTEs	407.9	546.4	0.75	563.4	0.72	527.7	0.77	317.5	1.28

Total Hospital:

Beds Set Up & Staffed 39
Discharges 3,813
Inpatient Days 16,695

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 1
Total Births 366
Newborn Days 762

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	1,346	6,144	99.0%	16.8	4.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	396	819	44.9%	2.2	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	7	387	2,922	114.4%	8.0	7.6
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	10	1,644	6,810	186.6%	18.7	4.1
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	8	3	9.9
Physicians & Dentists	44	12	49.8	Radiological Services Personnel	17	2	18.4
Medical & Dental Residents	0	0	0.0	Sonographers	8	1	8.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	13	1	13.0
Registered Nurses	161	82	198.7	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	4	4.3
Ancillary Nursing Personnel	9	15	14.7	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	25	6	29.8	Recreational Therapists	0	0	0.0
Physician Assistants	12	2	12.8	Dietitians & Nutritionists	0	2	1.5
Nurse Practitioners	10	1	10.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	10	1	10.8	Social Workers	2	1	2.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	132	44	149.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	60	7	63.3
Pharmacy Personnel	19	3	19.1				
Clinical Laboratory Personnel	11	2	12.0				
				Total	550	189	636.6

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$285,014,248	57.9%	46.6%	1.24	51.2%	1.13	43.4%	1.33	61.1%	0.95
Medical Assistance	\$52,136,487	10.6%	14.4%	0.73	13.3%	0.80	18.4%	0.58	10.8%	0.98
Commercial	\$129,340,100	26.3%	33.9%	0.78	29.9%	0.88	33.8%	0.78	20.1%	1.31
All Other	\$25,457,580	5.2%	5.1%	1.02	5.7%	0.92	4.3%	1.19	8.0%	0.65
Deductions as % of Total Gross Patient Revenue										
Medicare	\$198,800,456	40.4%	35.2%	1.15	36.0%	1.12	33.7%	1.20	42.8%	0.94
Medical Assistance	\$40,285,630	8.2%	11.1%	0.74	10.1%	0.81	14.1%	0.58	7.1%	1.16
Commercial	\$41,041,693	8.3%	14.9%	0.56	9.2%	0.90	13.7%	0.61	3.4%	2.44
Charity Care	\$3,039,420	0.6%	0.7%	0.87	0.8%	0.81	0.7%	0.94	1.0%	0.61
Bad Debt	\$6,368,394	1.3%	1.0%	1.27	0.8%	1.59	1.3%	1.03	1.3%	1.02
All Other	\$13,667,847	2.8%	2.8%	0.99	3.5%	0.79	2.7%	1.04	6.1%	0.46
Total Deductions	\$303,203,440	61.6%	65.8%	0.94	60.4%	1.02	66.0%	0.93	61.7%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.3%	6.5%	0.05	4.2%	0.08	6.7%	0.05	1.2%	0.29
Net Gains/Losses as % of Net Income		0.0%	29.4%	N/A	32.5%	N/A	20.9%	N/A	41.9%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$61,321,291	40.8%	42.4%	0.96	42.4%	0.96	43.3%	0.94	24.9%	1.64
Supplies & Services	\$81,557,917	54.2%	51.3%	1.06	52.7%	1.03	49.2%	1.10	70.1%	0.77
Capital Component	\$7,476,394	5.0%	6.2%	0.80	4.9%	1.01	7.4%	0.67	5.0%	1.00
Fiscal Statistics										
Operating Margin (%)		20.6%	10.4%	1.98	9.6%	2.14	12.2%	1.68	-26.4%	N/A
Total Hospital Net Income (%)		20.6%	14.1%	1.46	13.6%	1.51	15.0%	1.37	-56.1%	N/A
Return on Equity (%)		1.2%	6.3%	0.19	3.3%	0.37	3.8%	0.33	-37.4%	N/A
Current Ratio		2.8	4.1	0.68	2.8	0.98	4.0	0.69	9.1	0.31
Days in Net Patient Accounts Receivable		624.6	87.5	7.14	167.5	3.73	139.1	4.49	44.6	14.02
Average Payment Period		715.7	89.9	7.96	165.5	4.33	140.8	5.08	40.2	17.81
Equity Financing (%)		47.4%	64.7%	0.73	50.9%	0.93	62.1%	0.76	77.6%	0.61
Long-Term Debt to Equity Ratio		0.8	0.3	2.55	0.7	1.20	0.4	2.01	0.0	N/A
Times Interest Earned	28,790.8		21.0	1,369.2	48.7	590.67	15.1	1,912.8	-312.2	N/A
Total Asset Turnover		0.1	0.4	0.14	0.2	0.26	0.2	0.24	0.8	0.07
Average Age of Plant (Years)		121.5	17.1	7.12	33.5	3.62	23.5	5.17	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		0.0%	12.7%	N/A	25.1%	N/A	18.6%	N/A	-17.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		73.1%	64.9%	1.13	70.5%	1.04	69.2%	1.06	41.3%	1.77
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,411		\$18,658	0.77	\$16,540	0.87	\$18,023	0.80	\$11,327	1.27
Inpatient Net Revenue per Day	\$3,586		\$3,656	0.98	\$3,511	1.02	\$3,813	0.94	\$3,048	1.18
Outpatient Net Revenue per Visit	\$1,017		\$781	1.30	\$799	1.27	\$729	1.39	\$1,876	0.54

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$491,948,415	Cash & Cash Equivalents	\$99,648,000	Current Liabilities	\$280,428,000
Less Deductions	\$303,203,440	Net Patient Receivables	\$322,991,000	Long-Term Debt	\$1,268,807,000
Net Patient Revenue	\$188,744,975	Other Receivables	\$205,942,000	Other Liabilities	\$134,673,000
Plus Other Revenue	\$649,569			Subtotal	\$1,683,908,000
Total Revenue	\$189,394,549	Land, Buildings & Equipment (Net)	\$1,077,713,000	Unrestricted Fund Balance	\$1,515,971,000
Less Expenses	\$150,355,602	Other Assets	\$1,493,585,000	Restricted Fund Balance	\$130,865,000
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$3,199,879,000
Net Income	\$39,038,947	Total Assets	\$3,199,879,000		