

073 Mayo Clinic Health System - Red Cedar in Menomonie
 2321 Stout Road
 Menomonie, WI 54751
 715-235-5531

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Dunn
 Analysis Area: West Central (5A)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2021 vs. 2020	
Selected Utilization Statistics	FY 2021	Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	52.7%	57.9%	0.91	49.7%	1.06	54.3%	0.97	48.0%	1.10
Obstetrics	25.0%	36.8%	0.68	28.0%	0.05	31.5%	0.79	22.7%	1.10
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	44.6%	58.7%	0.76	50.3%	0.89	55.3%	0.81	36.5%	1.22
Average Census (Patients)									
Adult Medical-Surgical	7.4	26.8	0.28	11.9	0.62	18.1	0.41	6.2	1.18
Obstetrics	1.5	4.8	0.31	2.0	0.76	3.1	0.48	1.4	1.10
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.3	49.8	0.21	18.8	0.55	37.4	0.27	8.0	1.28
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.6	0.78	4.2	0.86	4.1	0.89	3.3	1.08
Obstetrics	2.2	2.4	0.89	2.2	1.00	2.3	0.95	2.3	0.96
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.4	4.9	0.70	4.4	0.78	4.4	0.78	3.2	1.08
Surgical Operations									
Inpatient	66	1,037	0.06	390	0.17	612	0.11	36	1.83
Outpatient	2,509	3,865	0.65	2,637	0.95	2,709	0.93	1,350	1.86
Inpatient as % of All Surgeries	2.6%	21.2%	0.12	12.9%	0.20	18.4%	0.14	2.6%	0.99
Outpatient Visits									
Non-Emergency Visits	98,182	145,246	0.68	85,077	1.15	120,713	0.81	87,190	1.13
Emergency Visits	13,254	16,058	0.83	8,132	1.63	16,865	0.79	11,124	1.19
Full-Time Equivalents (FTEs)									
Administrators	1.0	19.0	0.05	10.7	0.09	17.0	0.06	1.1	0.91
Nurses, Licensed	142.8	247.5	0.58	127.1	1.12	164.3	0.87	132.0	1.08
Ancillary Nursing Personnel	16.4	40.3	0.41	20.5	0.80	24.6	0.67	13.0	1.26
All Other Personnel	195.2	496.2	0.39	291.6	0.67	297.6	0.66	230.5	0.85
Total FTEs	355.4	803.0	0.44	450.0	0.79	503.6	0.71	376.6	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.1	13.0	0.09	14.3	0.08	14.0	0.08	1.7	0.67
Nurses, Licensed	161.0	168.4	0.96	169.5	0.95	134.7	1.20	202.9	0.79
Ancillary Nursing Personnel	18.5	27.4	0.67	27.3	0.68	20.2	0.92	19.9	0.93
All Other Personnel	220.0	337.6	0.65	388.8	0.57	244.0	0.90	354.3	0.62
Total FTEs	400.7	546.4	0.73	599.9	0.67	412.8	0.97	578.8	0.69

Total Hospital:

Beds Set Up & Staffed 23
 Discharges 1,096
 Inpatient Days 3,748

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 4
 Discharges 132
 Inpatient Days 1,322

Newborn Nursery:

Bassinet 6
 Total Births 244
 Newborn Days 437

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	14	749	2,693	52.7%	7.4	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	252	547	25.0%	1.5	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	3	95	508	46.4%	1.4	5.3
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	1	7	5.8
Physicians & Dentists	19	10	25.7	Radiological Services Personnel	12	8	18.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	5	3.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	4	5.2
Registered Nurses	43	84	104.3	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	12	20	25.5	Physical Therapists	10	5	13.9
Ancillary Nursing Personnel	6	20	16.4	Physical Therapy Assistants/Aides	2	3	4.1
Medical Assistants	7	9	13.7	Recreational Therapists	0	0	0.0
Physician Assistants	10	4	13.2	Dietitians & Nutritionists	0	1	0.9
Nurse Practitioners	5	4	8.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	20	13	29.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	24	10	31.6
Pharmacy Personnel	10	7	14.6				
Clinical Laboratory Personnel	9	4	11.3				
				Total	203	218	355.4

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2020	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$126,010,438	47.7%	46.6%	1.02	50.7%	0.94	49.9%	0.96	45.7%	1.04
Medical Assistance	\$33,196,614	12.6%	14.4%	0.87	12.0%	1.05	15.6%	0.81	13.1%	0.96
Commercial	\$96,192,054	36.4%	33.9%	1.07	32.9%	1.11	30.3%	1.20	38.0%	0.96
All Other	\$8,883,884	3.4%	5.1%	0.66	4.5%	0.75	4.2%	0.79	3.2%	1.05
Deductions as % of Total Gross Patient Revenue										
Medicare	\$78,472,160	29.7%	35.2%	0.84	33.4%	0.89	36.9%	0.80	26.0%	1.14
Medical Assistance	\$23,446,957	8.9%	11.1%	0.80	8.6%	1.03	11.4%	0.78	9.2%	0.96
Commercial	\$24,392,893	9.2%	14.9%	0.62	10.0%	0.93	11.8%	0.78	8.6%	1.07
Charity Care	\$2,086,117	0.8%	0.7%	1.11	0.6%	1.35	0.9%	0.84	1.5%	0.54
Bad Debt	\$5,940,298	2.2%	1.0%	2.21	1.1%	1.97	1.2%	1.91	2.3%	1.00
All Other	\$3,565,059	1.3%	2.8%	0.48	2.7%	0.51	2.5%	0.55	1.0%	1.35
Total Deductions	\$137,903,484	52.2%	65.8%	0.79	56.4%	0.92	64.7%	0.81	48.6%	1.07
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.5%	6.5%	0.54	5.6%	0.62	4.5%	0.78	6.0%	0.58
Net Gains/Losses as % of Net Income		5.2%	29.4%	0.18	37.6%	0.14	43.7%	0.12	7.6%	0.68
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$53,687,595	51.7%	42.4%	1.22	50.5%	1.02	38.8%	1.33	53.5%	0.97
Supplies & Services	\$46,579,807	44.9%	51.3%	0.87	44.3%	1.01	54.3%	0.83	43.0%	1.04
Capital Component	\$3,504,819	3.4%	6.2%	0.54	5.1%	0.66	6.9%	0.49	3.5%	0.96
Fiscal Statistics										
Operating Margin (%)		20.7%	10.4%	1.99	9.6%	2.16	9.6%	2.16	13.1%	1.58
Total Hospital Net Income (%)		21.6%	14.1%	1.53	14.5%	1.49	15.9%	1.36	14.0%	1.54
Return on Equity (%)		30.1%	6.3%	4.77	2.4%	12.55	11.2%	2.69	19.4%	1.55
Current Ratio		9.9	4.1	2.41	2.7	3.68	3.9	2.54	10.5	0.94
Days in Net Patient Accounts Receivable		49.3	87.5	0.56	250.3	0.20	51.2	0.96	49.9	0.99
Average Payment Period		21.4	89.9	0.24	256.1	0.08	62.2	0.34	16.4	1.30
Equity Financing (%)		80.4%	64.7%	1.24	51.4%	1.56	78.3%	1.03	72.2%	1.11
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.7	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		1,971.5	21.0	93.76	45.6	43.20	21.6	91.41	955.6	2.06
Total Asset Turnover		1.4	0.4	3.21	0.2	8.81	0.7	2.10	1.4	1.01
Average Age of Plant (Years)		13.8	17.1	0.81	51.5	0.27	10.5	1.31	13.8	1.00
Increase (Decrease) Total Net Patient Revenue		23.3%	12.7%	1.83	13.4%	1.74	8.7%	2.69	-1.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		88.4%	64.9%	1.36	75.1%	1.18	69.3%	1.28	87.6%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,717		\$18,658	0.95	\$16,496	1.07	\$13,373	1.32	\$17,834	0.99
Inpatient Net Revenue per Day	\$4,088		\$3,656	1.12	\$3,511	1.16	\$3,024	1.35	\$4,137	0.99
Outpatient Net Revenue per Visit	\$989		\$781	1.27	\$874	1.13	\$626	1.58	\$894	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$264,282,990	Cash & Cash Equivalents	\$227,427	Current Liabilities	\$5,884,735
Less Deductions	\$137,903,484	Net Patient Receivables	\$17,075,855	Long-Term Debt	\$0
Net Patient Revenue	\$126,379,506	Other Receivables	\$99,672	Other Liabilities	\$12,709,639
Plus Other Revenue	\$4,554,512			Subtotal	\$18,594,374
Total Revenue	\$130,934,019	Land, Buildings & Equipment (Net)	\$27,380,960		
Less Expenses	\$103,772,221	Other Assets	\$50,230,621	Unrestricted Fund Balance	\$76,420,161
Non-Operating Gains/Losses	\$1,479,067			Restricted Fund Balance	\$7,282,496
Net Income	\$28,640,865	Total Assets	\$95,014,535	Total Liabilities & Fund Balance	\$95,014,535