117 Reedsburg Area Medical Center

2000 North Dewey Street Reedsburg, WI 53959 608-524-6487

Fiscal Year:

10/01 to 09/30 GMS

County: Analysis Area: Sauk Southern (1)

Type:

Critical Access Hospital

Volume Group:

Control:

| | | All GMS Ho | spitals | Analysis 1 | Area | Volume G 4 | roup | FY 2024 vs | . 2023 |
|--|---------------|------------|---------|------------------|-----------|---------------|---------|------------|--------|
| Selected Utilization Statistics | FY 2024 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2023 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 34.7% | 63.0% | 0.55 | 60.4% | 0.57 | 45.2% | 0.77 | 43.9% | 0.79 |
| Obstetrics | 29.6% | 40.9% | 0.72 | 36.3% | 0.03 | 17.5% | 1.69 | 59.6% | 0.50 |
| Pediatrics | 0.0% | 77.7% | N/A | 66.6% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 30.1% | 63.6% | 0.47 | 60.2% | 0.50 | 46.2% | 0.65 | 43.9% | 0.69 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 5.9 | 25.0 | 0.24 | 29.3 | 0.20 | 10.1 | 0.59 | 6.6 | 0.90 |
| Obstetrics | 1.2 | 5.2 | 0.23 | 4.3 | 0.27 | 1.0 | 1.18 | 1.2 | 0.99 |
| Pediatrics | 0.0 | 3.9 | N/A | 6.3 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 7.5 | 46.9 | 0.16 | 55.5 | 0.14 | 14.6 | 0.51 | 8.3 | 0.90 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.2 | 4.3 | 0.74 | 4.5 | 0.71 | 3.7 | 0.86 | 3.5 | 0.92 |
| Obstetrics | 2.0 | 2.4 | 0.84 | 2.6 | 0.79 | 2.1 | 0.95 | 2.0 | 1.00 |
| Pediatrics | 0.0 | 3.9 | N/A | 4.5 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 3.0 | 4.8 | 0.62 | 5.0 | 0.60 | 4.0 | 0.76 | 3.2 | 0.93 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 144 | 1,014 | 0.14 | 905 | 0.16 | 226 | 0.64 | 109 | 1.32 |
| Outpatient | 2,235 | 4,465 | 0.50 | 4,548 | 0.49 | 2,317 | 0.96 | 2,138 | 1.05 |
| Inpatient as % of All Surgeries | 6.1% | 18.5% | 0.33 | 16.6% | 0.36 | 8.9% | 0.68 | 4.9% | 1.25 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 105,043 | 139,692 | 0.75 | 198,530 | 0.53 | 76,563 | 1.37 | 100,826 | 1.04 |
| Emergency Visits | 10,216 | 17,650 | 0.58 | 18,959 | 0.54 | 12,492 | 0.82 | 10,233 | 1.00 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 5.6 | 4.3 | 1.30 | 10.1 | 0.56 | 2.5 | 2.21 | 6.0 | 0.94 |
| Nurses, Licensed | 151.5 | 232.9 | 0.65 | 297.9 | 0.51 | 102.0 | 1.49 | 146.3 | 1.04 |
| Ancillary Nursing Personnel | 44.5 | 38.9 | 1.14 | 39.3 | 1.13 | 19.1 | 2.33 | 45.2 | 0.98 |
| All Other Personnel | 416.5 | 451.0 | 0.92 | 689.4 | 0.60 | 208.0 | 2.00 | 324.1 | 1.28 |
| Total FTEs | 618.1 | 727.1 | 0.85 | 1,036.7 | 0.60 | 331.6 | 1.86 | 521.6 | 1.19 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 8.7 | 3.0 | 2.94 | 6.3 | 1.38 | 3.2 | 2.75 | 9.2 | 0.95 |
| Nurses, Licensed | 235.4 | 160.0 | 1.47 | 186.3 | 1.26 | 127.5 | 1.85 | 225.4 | 1.04 |
| Ancillary Nursing Personnel | 69.2 | 26.7 | 2.59 | 24.6 | 2.82 | 23.9 | 2.90 | 69.6 | 0.99 |
| All Other Personnel | 647.3 | 309.9 | 2.09 | 431.2 | 1.50 | 260.0 | 2.49 | 499.5 | 1.30 |
| Total FTEs | 960.6 | 499.6 | 1.92 | 648.4 | 1.48 | 414.6 | 2.32 | 803.8 | 1.20 |
| Total Hospital: Co | ontract with: | | Modi | care-certified S | wing Bodo | | Nowborn | Nursory | |

Total Hospital: Beds Set Up & Staffed 25 Discharges 920 Inpatient Days 2,755 Contract with: Health Maintenance Organization (HMO) Preferred Provider Organization (PPO)

Yes Yes Medicare-certified Swing Beds: Average Beds Used Discharges Inpatient Days

Newborn Nursery: 1 Bassinets 2 11 **Total Births** 207 118 Newborn Days 373

| Reedsburg, WI 53959 | | | | | | | |
|--------------------------------------|----------|--------------------------|--------------|--------------|-----------|-------------------|--------------------------|
| | Level of | Beds Set Up & Staffed | Discharges & | Patient Days | Occupancy | Average Census | Average Length of Sta |
| npatient Service Area | Service* | 09/30/2024 | Transfers** | of Care | Rate (%) | (Patients) | (Days) |
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | Н | 17 | 675 | 2,161 | 34.7% | 5.9 | 3.2 |
| Orthopedic | S | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | S | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Palliative Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | S | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Geriatric, acute | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | Н | 4 | 212 | 433 | 29.6% | 1.2 | 2.0 |
| Psychiatric | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Intensive Care | | | | | | | |
| ICU/CCU | Н | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | Н | 4 | 33 | 161 | 11.0% | 0.4 | 4.9 |
| Step-Down (Special Care) | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Care | | | | | | | |
| Other Intensive Care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | N | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

C = Contracted, N = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

| | Number | Number | Number | | Number | Number | Number |
|--|-----------|-----------|--------|---------------------------------------|-----------|-----------|--------|
| ccupation | Full-Time | Part-Time | FTE | Occupation | Full-Time | Part-Time | FTE |
| Iministrators | 5 | 1 | 5.6 | Radiological Services Personnel | 10 | 3 | 12.3 |
| entists | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| edical & Dental Residents | 0 | 0 | 0.0 | Physician Assistants | 7 | 2 | 8.5 |
| ental Hygienists | 0 | 0 | 0.0 | Surgical Technicians | 0 | 0 | 0.0 |
| egistered Nurses | 74 | 68 | 115.6 | Respiratory Therapists | 3 | 2 | 3.4 |
| ertified Nurse Midwives | 2 | 0 | 2.0 | Occupational Therapists | 4 | 0 | 4.0 |
| censed Practical Nurses | 9 | 5 | 12.4 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| ncillary Nursing Personnel | 37 | 10 | 44.5 | Physical Therapists | 9 | 0 | 9.0 |
| edical Assistants | 12 | 2 | 13.5 | Physical Therapy Assistants/Aides | 2 | 0 | 2.0 |
| urse Practitioners | 12 | 2 | 13.5 | Recreational Therapists | 0 | 0 | 0.0 |
| ertified Registered Nurse Anesthetists | 5 | 0 | 5.0 | Dietitians & Nutritionists | 2 | 0 | 2.0 |
| inical Nurse Specialists | 3 | 0 | 3.0 | Psychologists | 1 | 0 | 1.0 |
| ealth Info Mgmt-Administrators/Technicians | 14 | 0 | 14.0 | Social Workers | 2 | 0 | 2.0 |
| narmacists | 15 | 8 | 17.3 | Psychiatric Technicians | 0 | 0 | 0.0 |
| edical & Clinical LaboratoryTechnicians | 4 | 0 | 4.0 | Pharmacy Technicians | 13 | 5 | 16.1 |
| urgical Personnel | 3 | 2 | 3.8 | Medical Coding Technicians | 5 | 0 | 5.0 |
| rectors/Managers | 55 | 0 | 55.0 | All Other Contracted Staff | 0 | 0 | 0.0 |
| ood Service Workers | 14 | 6 | 18.2 | All Other Health Professionals | 16 | 4 | 17.5 |
| nvironmental Services Workers | 28 | 6 | 32.2 | All Other Personnel | 142 | 41 | 168.1 |
| edical & Clinical LaboratoryTechnologists | 7 | 2 | 7.6 | | | | |
| l Other Radiologic Personnel | 0 | 0 | 0.0 | Total | 515 | 169 | 618.1 |
| | | | | | | | |

| Reedsburg, WI 53959 | | | All GMS Hos | spitals | Analysis Are | a | Volume G | roup | FY 2024 vs | s. 2023 |
|--|-----------------------|------------|----------------|-------------|--------------|-----------------------------|----------------|-------|------------|-----------|
| Selected Financial Statistics | | FY 2024 | Value | Ratio | 1 Value | Ratio | 4 Value | Ratio | FY 2023 | Ratio |
| Gross Revenue as % of Total G | Fross Patient Revenue | | | • | | • | | | | |
| Medicare | \$92,021,755 | 52.3% | 49.1% | 1.06 | 43.3% | 1.21 | 49.7% | 1.05 | 52.1% | 1.00 |
| Medical Assistance | \$22,315,066 | 12.7% | 13.0% | 0.98 | 11.3% | 1.12 | 11.6% | 1.09 | 14.7% | 0.86 |
| Commercial | \$55,918,511 | 31.8% | 32.2% | 0.99 | 35.2% | 0.90 | 34.3% | 0.93 | 30.3% | 1.05 |
| All Other | \$5,852,542 | 3.3% | 5.7% | 0.58 | 10.2% | 0.33 | 4.4% | 0.75 | 3.0% | 1.12 |
| Deductions as % of Total Gross | s Patient Revenue | | | | | | | | | |
| Medicare | \$48,757,298 | 27.7% | 38.3% | 0.72 | 34.0% | 0.81 | 36.9% | 0.75 | 23.7% | 1.17 |
| Medical Assistance | \$15,390,911 | 8.7% | 10.2% | 0.86 | 9.2% | 0.96 | 9.2% | 0.95 | 10.7% | 0.82 |
| Commercial | \$17,751,866 | 10.1% | 15.3% | 0.66 | 17.7% | 0.57 | 16.1% | 0.63 | 12.3% | 0.82 |
| Charity Care | \$1,325,000 | 0.8% | 0.9% | 0.88 | 0.7% | 1.10 | 0.9% | 0.85 | 1.3% | 0.58 |
| Bad Debt | \$526,941 | 0.3% | 1.0% | 0.29 | 1.2% | 0.25 | 1.4% | 0.22 | 0.2% | 1.22 |
| All Other | \$2,490,122 | 1.4% | 3.3% | 0.43 | 5.4% | 0.26 | 2.4% | 0.59 | 0.5% | 2.9 |
| Total Deductions | \$86,242,138 | 49.0% | 68.9% | 0.71 | 68.1% | 0.72 | 66.9% | 0.73 | 48.7% | 1.0 |
| Other Revenue & Net Gains or | Losses | | | | | | | | | |
| Other Revenue as % of Total | | 17.3% | 7.1% | 2.44 | 4.0% | 4.34 | 5.2% | 3.32 | 18.7% | 0.92 |
| Net Gains/Losses as % of Ne | et Income | 79.5% | 19.9% | 4.00 | 47.0% | 1.69 | 24.5% | 3.24 | 40.8% | 1.9 |
| Expenses as % of Total Expens | ses | | | | | | | | | |
| Salary/Fringe Benefits | \$58,577,158 | 54.8% | 41.8% | 1.31 | 42.9% | 1.28 | 44.9% | 1.22 | 54.9% | 1.00 |
| Supplies & Services | \$41,594,557 | 38.9% | 52.7% | 0.74 | 51.0% | 0.76 | 48.4% | 0.80 | 38.6% | 1.0 |
| Capital Component | \$6,702,577 | 6.3% | 5.5% | 1.15 | 6.0% | 1.04 | 6.7% | 0.94 | 6.5% | 0.9 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 1.6% | 7.9% | 0.21 | 5.1% | 0.32 | 5.9% | 0.27 | 2.9% | 0.56 |
| Total Hospital Net Income (% |) | 7.4% | 9.7% | 0.77 | 9.2% | 0.81 | 7.7% | 0.96 | 4.8% | 1.5 |
| Return on Equity (%) | , | 12.0% | 8.4% | 1.42 | 10.1% | 1.19 | 4.7% | 2.57 | 4.4% | 2.7 |
| Current Ratio | | 3.3 | 5.5 | 0.60 | 3.3 | 0.98 | 4.0 | 0.82 | 3.1 | 1.0 |
| Days in Net Patient Accounts | Receivable | 47.9 | 78.5 | 0.61 | 62.3 | 0.77 | 114.7 | 0.42 | 40.1 | 1.1 |
| Equity Financing (%) | | 51.1% | 59.9% | 0.85 | 57.6% | 0.89 | 53.5% | 0.96 | 56.2% | 0.9 |
| Long-Term Debt to Equity Rat | tio | 0.7 | 0.5 | 1.34 | 0.5 | 1.30 | 0.7 | 0.95 | 0.5 | 1.4 |
| Times Interest Earned | | 7.3 | 16.8 | 0.44 | 11.1 | 0.66 | 10.7 | 0.69 | 4.2 | 1.7 |
| Total Asset Turnover 0.8 | | 0.5 | 1.62 | 0.6 | 1.32 | 0.3 | 2.50 | 0.9 | 0.8 | |
| Average Age of Plant (Years) 9.9 | | 20.1 | 0.49 | 16.5 | 0.60 | 25.6 | 0.39 | 9.8 | 1.0 | |
| Increase (Decrease) Total Net Patient Revenue 7.6% | | 7.2% | 1.05 | 7.5% | 1.01 | 5.4% | 1.39 | -3.9% | N/A | |
| Outpatient Gross Revenue (% | 6 of Total GPR) | 88.3% | 67.5% | 1.31 | 64.9% | 1.36 | 81.5% | 1.08 | 87.1% | 1.0 |
| Income States | ment | 1 | As | sets | | Liabilities & Fund Balances | | | | |
| Gross Patient Revenue (GPR) | \$176,107,874 | Cash & Ca | sh Equivalents | | \$2,253,477 | Currer | nt Liabilities | | | 9,800,036 |
| Less Deductions | \$86,242,138 | | t Receivables | | \$11,764,668 | | Term Debt | | | ,402,24 |
| Not Dationt Payonus | ¢00,212,100 | Other Beer | | | ¢5 707 222 | | | | | 276 25 |

| Income Statement | | Assets | | Liabilities & Fund Balances | | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|-----------------|--|
| Gross Patient Revenue (GPR) | \$176,107,874 | Cash & Cash Equivalents | \$2,253,477 | Current Liabilities | \$19,800,036 | |
| Less Deductions | \$86,242,138 | Net Patient Receivables | \$11,764,668 | Long-Term Debt | \$47,402,246 | |
| Net Patient Revenue | \$89,865,736 | Other Receivables | \$5,797,222 | Other Liabilities | \$2,276,259 | |
| Plus Other Revenue | \$18,773,967 | | | Subtotal | \$69,478,541 | |
| Total Revenue | \$108,639,703 | Land, Buildings & Equipment (Net) | \$63,404,893 | | | |
| Less Expenses | \$106,874,292 | Other Assets | \$58,807,269 | Unrestricted Fund Balance | \$71,767,985.00 | |
| Non-Operating Gains/Losses | \$6,832,689 | | | Restricted Fund Balance | \$781,003 | |
| Net Income | \$8,598,100 | Total Assets | \$142,027,529 | Total Liabilities & Fund Balance | \$142,027,529 | |