

**017 Ascension SE Wisconsin - Elmbrook Campus**  
 19333 West North Avenue  
 Brookfield, WI 53045  
 262-785-2000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Waukesha  
 Analysis Area: Southeastern (2A)  
 Volume Group: 5

|                                               |         | All GMS Hospitals |       | Analysis Area<br>2A |       | Volume Group<br>5 |       | FY 2021 vs. 2020 |       |
|-----------------------------------------------|---------|-------------------|-------|---------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics               |         | Value             | Ratio | Value               | Ratio | Value             | Ratio | FY 2020          | Ratio |
| <b>Occupancy Rate (%)</b>                     |         |                   |       |                     |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 0.0%    | 57.9%             | N/A   | 61.6%               | N/A   | 54.3%             | N/A   | 0.0%             | N/A   |
| Obstetrics                                    | 152.3%  | 36.8%             | 4.14  | 32.8%               | 0.09  | 31.5%             | 4.84  | 108.7%           | 1.40  |
| Pediatrics                                    | 0.0%    | 59.6%             | N/A   | 0.0%                | N/A   | 0.0%              | N/A   | 0.0%             | N/A   |
| Total Hospital                                | 109.8%  | 58.7%             | 1.87  | 56.8%               | 1.93  | 55.3%             | 1.98  | 104.6%           | 1.05  |
| <b>Average Census (Patients)</b>              |         |                   |       |                     |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 0.0     | 26.8              | N/A   | 34.1                | N/A   | 18.1              | N/A   | 0.0              | N/A   |
| Obstetrics                                    | 3.0     | 4.8               | 0.63  | 5.4                 | 0.56  | 3.1               | 0.98  | 3.3              | 0.93  |
| Pediatrics                                    | 0.0     | 1.5               | N/A   | 0.0                 | N/A   | 0.0               | N/A   | 0.0              | N/A   |
| Total Hospital                                | 46.1    | 49.8              | 0.93  | 64.9                | 0.71  | 37.4              | 1.23  | 42.9             | 1.08  |
| <b>Average Length of Stay (Days)</b>          |         |                   |       |                     |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 0.0     | 4.6               | N/A   | 4.3                 | N/A   | 4.1               | N/A   | 0.0              | N/A   |
| Obstetrics                                    | 2.3     | 2.4               | 0.95  | 2.3                 | 1.01  | 2.3               | 1.02  | 2.6              | 0.90  |
| Pediatrics                                    | 0.0     | 3.8               | N/A   | 0.0                 | N/A   | 0.0               | N/A   | 0.0              | N/A   |
| Total Hospital                                | 4.7     | 4.9               | 0.97  | 4.5                 | 1.04  | 4.4               | 1.08  | 4.4              | 1.07  |
| <b>Surgical Operations</b>                    |         |                   |       |                     |       |                   |       |                  |       |
| Inpatient                                     | 1,348   | 1,037             | 1.30  | 1,167               | 1.16  | 612               | 2.20  | 1,257            | 1.07  |
| Outpatient                                    | 3,602   | 3,865             | 0.93  | 4,137               | 0.87  | 2,709             | 1.33  | 5,114            | 0.70  |
| Inpatient as % of All Surgeries               | 27.2%   | 21.2%             | 1.29  | 22.0%               | 1.24  | 18.4%             | 1.48  | 19.7%            | 1.38  |
| <b>Outpatient Visits</b>                      |         |                   |       |                     |       |                   |       |                  |       |
| Non-Emergency Visits                          | 160,695 | 145,246           | 1.11  | 170,630             | 0.94  | 120,713           | 1.33  | 134,391          | 1.20  |
| Emergency Visits                              | 10,593  | 16,058            | 0.66  | 21,970              | 0.48  | 16,865            | 0.63  | 10,927           | 0.97  |
| <b>Full-Time Equivalents (FTEs)</b>           |         |                   |       |                     |       |                   |       |                  |       |
| Administrators                                | 25.1    | 19.0              | 1.32  | 22.0                | 1.14  | 17.0              | 1.47  | 25.7             | 0.97  |
| Nurses, Licensed                              | 203.3   | 247.5             | 0.82  | 286.1               | 0.71  | 164.3             | 1.24  | 203.6            | 1.00  |
| Ancillary Nursing Personnel                   | 29.9    | 40.3              | 0.74  | 52.9                | 0.57  | 24.6              | 1.22  | 22.6             | 1.32  |
| All Other Personnel                           | 234.6   | 496.2             | 0.47  | 515.7               | 0.45  | 297.6             | 0.79  | 256.9            | 0.91  |
| Total FTEs                                    | 492.9   | 803.0             | 0.61  | 876.8               | 0.56  | 503.6             | 0.98  | 508.8            | 0.97  |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |         |                   |       |                     |       |                   |       |                  |       |
| Administrators                                | 16.8    | 13.0              | 1.29  | 11.5                | 1.47  | 14.0              | 1.20  | 18.3             | 0.91  |
| Nurses, Licensed                              | 136.1   | 168.4             | 0.81  | 148.8               | 0.91  | 134.7             | 1.01  | 145.1            | 0.94  |
| Ancillary Nursing Personnel                   | 20.1    | 27.4              | 0.73  | 27.5                | 0.73  | 20.2              | 0.99  | 16.1             | 1.24  |
| All Other Personnel                           | 157.1   | 337.6             | 0.47  | 268.3               | 0.59  | 244.0             | 0.64  | 183.1            | 0.86  |
| Total FTEs                                    | 330.1   | 546.4             | 0.60  | 456.1               | 0.72  | 412.8             | 0.80  | 362.7            | 0.91  |

**Total Hospital:**

Beds Set Up & Staffed 42  
 Discharges 3,562  
 Inpatient Days 16,831

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinets 3  
 Total Births 328  
 Newborn Days 577

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 Brookfield, WI 53045

| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed<br>06/30/2021 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                     |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Orthopedic                            | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | 1                 | 7                                   | 126                      | 2,328                | 91.1%              | 6.4                       | 18.5                          |
| Hospice                               | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Obstetrics</b>                     | 1                 | 2                                   | 478                      | 1,112                | 152.3%             | 3.0                       | 2.3                           |
| <b>Psychiatric</b>                    | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Alcoholism/chemical dependency</b> | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>ICU/CCU</b>                        |                   |                                     |                          |                      |                    |                           |                               |
| Medical-Surgical Intensive Care       | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac Intensive Unit                | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | 1                 | 6                                   | 100                      | 1,607                | 73.4%              | 4.4                       | 16.1                          |
| Step-Down (Special Care)              | 1                 | 27                                  | 2,858                    | 11,784               | 119.6%             | 32.3                      | 4.1                           |
| Neonatal Intensive/Intermediate Care  | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Intensive Care                  | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation                                  | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE   |
|---------------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators     | 22               | 4                | 25.1       | Surgical Personnel                    | 34               | 17               | 42.0         |
| Physicians & Dentists                       | 0                | 1                | 0.0        | Radiological Services Personnel       | 27               | 24               | 38.7         |
| Medical & Dental Residents                  | 0                | 0                | 0.0        | Sonographers                          | 5                | 5                | 6.9          |
| Dental Hygienists                           | 0                | 0                | 0.0        | Respiratory Therapists                | 5                | 10               | 11.6         |
| Registered Nurses                           | 144              | 111              | 201.4      | Occupational Therapists               | 6                | 14               | 11.4         |
| Certified Nurse Midwives                    | 0                | 0                | 0.0        | Occupational Therapy Assistants/Aides | 1                | 0                | 1.0          |
| Licensed Practical Nurses                   | 0                | 1                | 0.0        | Physical Therapists                   | 15               | 19               | 22.7         |
| Ancillary Nursing Personnel                 | 17               | 45               | 29.9       | Physical Therapy Assistants/Aides     | 2                | 1                | 2.6          |
| Medical Assistants                          | 3                | 1                | 3.0        | Recreational Therapists               | 0                | 1                | 0.7          |
| Physician Assistants                        | 0                | 0                | 0.0        | Dietitians & Nutritionists            | 0                | 0                | 0.0          |
| Nurse Practitioners                         | 0                | 0                | 0.0        | Psychologists                         | 0                | 0                | 0.0          |
| Certified Registered Nurse Anesthetists     | 0                | 0                | 0.0        | Social Workers                        | 0                | 3                | 1.9          |
| Clinical Nurse Specialists                  | 1                | 1                | 1.8        | All Other Health Professionals        | 20               | 26               | 26.4         |
| Health Info Mgmt-Administrators/Technicians | 0                | 0                | 0.0        | All Other Personnel                   | 26               | 11               | 32.2         |
| Pharmacy Personnel                          | 10               | 9                | 15.5       |                                       |                  |                  |              |
| Clinical Laboratory Personnel               | 7                | 25               | 17.9       |                                       |                  |                  |              |
|                                             |                  |                  |            | <b>Total</b>                          | <b>345</b>       | <b>329</b>       | <b>492.9</b> |

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|                                                          |               |          | All GMS Hospitals |       | Analysis Area |       | Volume Group |       | FY 2021 vs. 2020 |       |
|----------------------------------------------------------|---------------|----------|-------------------|-------|---------------|-------|--------------|-------|------------------|-------|
| Selected Financial Statistics                            |               |          | Value             | Ratio | Value         | Ratio | Value        | Ratio | FY 2020          | Ratio |
| FY 2021                                                  |               |          |                   |       | 2A            |       | 5            |       |                  |       |
| <b>Gross Revenue as % of Total Gross Patient Revenue</b> |               |          |                   |       |               |       |              |       |                  |       |
| Medicare                                                 | \$275,924,016 | 52.9%    | 46.6%             | 1.13  | 51.5%         | 1.03  | 49.9%        | 1.06  | 52.4%            | 1.01  |
| Medical Assistance                                       | \$48,451,348  | 9.3%     | 14.4%             | 0.64  | 11.3%         | 0.82  | 15.6%        | 0.60  | 8.8%             | 1.06  |
| Commercial                                               | \$178,392,452 | 34.2%    | 33.9%             | 1.01  | 34.7%         | 0.98  | 30.3%        | 1.13  | 35.5%            | 0.96  |
| All Other                                                | \$19,071,617  | 3.7%     | 5.1%              | 0.72  | 2.5%          | 1.49  | 4.2%         | 0.86  | 3.4%             | 1.09  |
| <b>Deductions as % of Total Gross Patient Revenue</b>    |               |          |                   |       |               |       |              |       |                  |       |
| Medicare                                                 | \$210,214,874 | 40.3%    | 35.2%             | 1.14  | 41.5%         | 0.97  | 36.9%        | 1.09  | 39.3%            | 1.02  |
| Medical Assistance                                       | \$43,257,928  | 8.3%     | 11.1%             | 0.75  | 9.1%          | 0.91  | 11.4%        | 0.73  | 7.9%             | 1.05  |
| Commercial                                               | \$80,314,864  | 15.4%    | 14.9%             | 1.03  | 16.0%         | 0.96  | 11.8%        | 1.31  | 14.9%            | 1.03  |
| Charity Care                                             | \$2,674,873   | 0.5%     | 0.7%              | 0.72  | 0.9%          | 0.57  | 0.9%         | 0.55  | 1.1%             | 0.46  |
| Bad Debt                                                 | \$3,567,873   | 0.7%     | 1.0%              | 0.67  | 1.0%          | 0.67  | 1.2%         | 0.58  | 1.0%             | 0.68  |
| All Other                                                | \$15,270,559  | 2.9%     | 2.8%              | 1.05  | 1.2%          | 2.41  | 2.5%         | 1.19  | 2.2%             | 1.33  |
| Total Deductions                                         | \$355,300,971 | 68.1%    | 65.8%             | 1.04  | 69.8%         | 0.98  | 64.7%        | 1.05  | 66.5%            | 1.02  |
| <b>Other Revenue &amp; Net Gains or Losses</b>           |               |          |                   |       |               |       |              |       |                  |       |
| Other Revenue as % of Total Revenue                      |               | 0.6%     | 6.5%              | 0.09  | 5.3%          | 0.11  | 4.5%         | 0.14  | 2.4%             | 0.25  |
| Net Gains/Losses as % of Net Income                      |               | 58.1%    | 29.4%             | 1.98  | 13.2%         | 4.39  | 43.7%        | 1.33  | N/A              | N/A   |
| <b>Expenses as % of Total Expenses</b>                   |               |          |                   |       |               |       |              |       |                  |       |
| Salary/Fringe Benefits                                   | \$51,238,165  | 32.9%    | 42.4%             | 0.77  | 38.6%         | 0.85  | 38.8%        | 0.85  | 33.9%            | 0.97  |
| Supplies & Services                                      | \$94,419,037  | 60.6%    | 51.3%             | 1.18  | 53.1%         | 1.14  | 54.3%        | 1.11  | 59.3%            | 1.02  |
| Capital Component                                        | \$10,223,320  | 6.6%     | 6.2%              | 1.05  | 8.4%          | 0.79  | 6.9%         | 0.95  | 6.8%             | 0.97  |
| <b>Fiscal Statistics</b>                                 |               |          |                   |       |               |       |              |       |                  |       |
| Operating Margin (%)                                     |               | 7.0%     | 10.4%             | 0.67  | 13.6%         | 0.51  | 9.6%         | 0.72  | 4.9%             | 1.42  |
| Total Hospital Net Income (%)                            |               | 15.2%    | 14.1%             | 1.07  | 15.4%         | 0.99  | 15.9%        | 0.95  | 4.8%             | 3.15  |
| Return on Equity (%)                                     |               | 17.0%    | 6.3%              | 2.70  | 9.8%          | 1.74  | 11.2%        | 1.52  | 5.5%             | 3.10  |
| Current Ratio                                            |               | 6.7      | 4.1               | 1.62  | 7.4           | 0.90  | 3.9          | 1.70  | 3.0              | 2.25  |
| Days in Net Patient Accounts Receivable                  |               | 52.4     | 87.5              | 0.60  | 51.6          | 1.02  | 51.2         | 1.02  | 41.2             | 1.27  |
| Average Payment Period                                   |               | 23.3     | 89.9              | 0.26  | 51.5          | 0.45  | 62.2         | 0.38  | 29.2             | 0.80  |
| Equity Financing (%)                                     |               | 83.4%    | 64.7%             | 1.29  | 80.1%         | 1.04  | 78.3%        | 1.06  | 79.2%            | 1.05  |
| Long-Term Debt to Equity Ratio                           |               | 0.0      | 0.3               | N/A   | 0.1           | N/A   | 0.1          | N/A   | 0.0              | N/A   |
| Times Interest Earned                                    |               | 0.0      | 21.0              | N/A   | 14.8          | N/A   | 21.6         | N/A   | 0.0              | N/A   |
| Total Asset Turnover                                     |               | 1.0      | 0.4               | 2.39  | 0.6           | 1.64  | 0.7          | 1.56  | 1.1              | 0.90  |
| Average Age of Plant (Years)                             |               | 5.5      | 17.1              | 0.32  | 11.1          | 0.50  | 10.5         | 0.52  | 4.5              | 1.23  |
| Increase (Decrease) Total Net Patient Revenue            |               | 6.5%     | 12.7%             | 0.51  | 7.7%          | 0.84  | 8.7%         | 0.75  | -12.2%           | N/A   |
| Outpatient Gross Revenue (% of Total GPR)                |               | 69.2%    | 64.9%             | 1.07  | 65.6%         | 1.06  | 69.3%        | 1.00  | 68.7%            | 1.01  |
| <b>Net Revenue Statistics</b>                            |               |          |                   |       |               |       |              |       |                  |       |
| Inpatient Net Revenue per Discharge                      |               | \$15,184 | \$18,658          | 0.81  | \$14,982      | 1.01  | \$13,373     | 1.14  | \$15,312         | 0.99  |
| Inpatient Net Revenue per Day                            |               | \$3,225  | \$3,656           | 0.88  | \$3,228       | 1.00  | \$3,024      | 1.07  | \$3,385          | 0.95  |
| Outpatient Net Revenue per Visit                         |               | \$677    | \$781             | 0.87  | \$697         | 0.97  | \$626        | 1.08  | \$734            | 0.92  |

| Income Statement            |               | Assets                            |               | Liabilities & Fund Balances      |               |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$521,839,431 | Cash & Cash Equivalents           | \$153,290     | Current Liabilities              | \$9,435,587   |
| Less Deductions             | \$355,300,971 | Net Patient Receivables           | \$23,909,945  | Long-Term Debt                   | \$0           |
| Net Patient Revenue         | \$166,538,460 | Other Receivables                 | \$7           | Other Liabilities                | \$17,811,592  |
| Plus Other Revenue          | \$1,020,125   |                                   |               | Subtotal                         | \$27,247,179  |
| Total Revenue               | \$167,558,584 | Land, Buildings & Equipment (Net) | \$98,635,564  | Unrestricted Fund Balance        | \$136,505,686 |
| Less Expenses               | \$155,880,522 | Other Assets                      | \$41,054,059  | Restricted Fund Balance          | \$0           |
| Non-Operating Gains/Losses  | \$16,188,651  |                                   |               | Total Liabilities & Fund Balance | \$163,752,865 |
| Net Income                  | \$27,866,712  | Total Assets                      | \$163,752,865 |                                  |               |