

057 Mayo Clinic Health System - La Crosse
700 West Avenue South
La Crosse, WI 54601
608-785-0940

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: La Crosse
Analysis Area: Southwestern (5B)
Volume Group: 7

		All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2021 vs. 2020	
Selected Utilization Statistics	FY 2021	Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	58.1%	57.9%	1.00	44.6%	1.30	72.0%	0.81	43.2%	1.34
Obstetrics	21.4%	36.8%	0.58	52.1%	0.07	46.8%	0.46	17.1%	1.25
Pediatrics	0.0%	59.6%	N/A	30.0%	N/A	51.3%	N/A	0.0%	N/A
Total Hospital	45.1%	58.7%	0.77	48.8%	0.92	68.8%	0.66	34.9%	1.29
Average Census (Patients)									
Adult Medical-Surgical	39.5	26.8	1.47	17.0	2.33	108.1	0.37	37.6	1.05
Obstetrics	3.9	4.8	0.80	4.5	0.85	14.4	0.27	3.8	1.02
Pediatrics	0.0	1.5	N/A	0.6	N/A	5.0	N/A	0.0	N/A
Total Hospital	50.5	49.8	1.01	28.6	1.77	209.1	0.24	47.9	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	4.0	4.6	0.88	4.1	0.99	5.0	0.80	4.3	0.94
Obstetrics	2.2	2.4	0.92	3.2	0.70	2.6	0.87	2.2	1.00
Pediatrics	0.0	3.8	N/A	2.5	N/A	4.1	N/A	0.0	N/A
Total Hospital	4.1	4.9	0.84	4.9	0.83	5.3	0.77	4.3	0.96
Surgical Operations									
Inpatient	721	1,037	0.70	828	0.87	3,842	0.19	708	1.02
Outpatient	4,754	3,865	1.23	2,810	1.69	11,153	0.43	4,412	1.08
Inpatient as % of All Surgeries	13.2%	21.2%	0.62	22.8%	0.58	25.6%	0.51	13.8%	0.95
Outpatient Visits									
Non-Emergency Visits	325,932	145,246	2.24	141,645	2.30	450,554	0.72	296,776	1.10
Emergency Visits	23,954	16,058	1.49	14,182	1.69	40,709	0.59	17,857	1.34
Full-Time Equivalents (FTEs)									
Administrators	38.7	19.0	2.03	11.3	3.42	63.3	0.61	89.0	0.43
Nurses, Licensed	542.5	247.5	2.19	150.4	3.61	921.1	0.59	541.5	1.00
Ancillary Nursing Personnel	70.0	40.3	1.74	22.0	3.18	153.6	0.46	47.5	1.48
All Other Personnel	1,519.1	496.2	3.06	396.9	3.83	1,865.1	0.81	1,480.7	1.03
Total FTEs	2,170.2	803.0	2.70	580.7	3.74	3,003.0	0.72	2,158.6	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.2	13.0	1.17	8.5	1.78	11.7	1.30	40.0	0.38
Nurses, Licensed	213.0	168.4	1.26	113.4	1.88	170.7	1.25	243.5	0.87
Ancillary Nursing Personnel	27.5	27.4	1.00	16.6	1.66	28.5	0.97	21.3	1.29
All Other Personnel	596.4	337.6	1.77	299.2	1.99	345.6	1.73	665.8	0.90
Total FTEs	852.1	546.4	1.56	437.7	1.95	556.5	1.53	970.7	0.88

Total Hospital:

Beds Set Up & Staffed 112
Discharges 4,514
Inpatient Days 18,434

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 21
Total Births 603
Newborn Days 1,004

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	68	3,579	14,423	58.1%	39.5	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	18	628	1,409	21.4%	3.9	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	227	2,070	47.3%	5.7	9.1
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	14	80	532	10.4%	1.5	6.7
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	1	38.7	Surgical Personnel	14	25	32.5
Physicians & Dentists	130	43	157.6	Radiological Services Personnel	33	31	53.2
Medical & Dental Residents	18	0	18.0	Sonographers	13	9	18.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	17	12	24.7
Registered Nurses	172	345	413.5	Occupational Therapists	5	7	9.1
Certified Nurse Midwives	6	0	6.0	Occupational Therapy Assistants/Aides	3	1	3.8
Licensed Practical Nurses	27	37	54.8	Physical Therapists	22	11	27.9
Ancillary Nursing Personnel	19	100	70.0	Physical Therapy Assistants/Aides	6	12	11.8
Medical Assistants	34	43	64.1	Recreational Therapists	1	2	1.7
Physician Assistants	18	10	23.2	Dietitians & Nutritionists	5	4	7.4
Nurse Practitioners	23	20	36.6	Psychologists	3	3	5.4
Certified Registered Nurse Anesthetists	17	7	22.6	Social Workers	33	10	37.8
Clinical Nurse Specialists	9	0	9.0	All Other Health Professionals	373	114	441.4
Health Info Mgmt-Administrators/Technicians	46	2	47.0	All Other Personnel	343	129	432.0
Pharmacy Personnel	42	31	59.1				
Clinical Laboratory Personnel	32	15	43.4				
				Total	1,502	1,024	2,170.2

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2020	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$525,646,941	50.7%	46.6%	1.09	45.7%	1.11	46.9%	1.08	52.1%	0.97
Medical Assistance	\$111,547,364	10.8%	14.4%	0.75	10.5%	1.02	13.3%	0.81	9.8%	1.10
Commercial	\$347,791,493	33.5%	33.9%	0.99	35.7%	0.94	34.1%	0.98	33.9%	0.99
All Other	\$51,726,198	5.0%	5.1%	0.98	8.1%	0.62	5.7%	0.87	4.3%	1.16
Deductions as % of Total Gross Patient Revenue										
Medicare	\$388,380,651	37.5%	35.2%	1.06	32.9%	1.14	36.2%	1.04	38.5%	0.97
Medical Assistance	\$87,161,091	8.4%	11.1%	0.76	8.2%	1.03	10.3%	0.82	7.4%	1.13
Commercial	\$112,074,361	10.8%	14.9%	0.72	16.1%	0.67	16.2%	0.67	10.3%	1.05
Charity Care	\$5,373,733	0.5%	0.7%	0.73	0.4%	1.18	0.7%	0.74	0.9%	0.59
Bad Debt	\$6,921,558	0.7%	1.0%	0.66	0.9%	0.74	0.8%	0.81	1.0%	0.69
All Other	\$31,357,030	3.0%	2.8%	1.08	5.9%	0.51	3.0%	0.99	2.5%	1.19
Total Deductions	\$631,268,423	60.9%	65.8%	0.93	64.5%	0.94	67.3%	0.90	60.7%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.1%	6.5%	0.95	19.4%	0.32	6.7%	0.92	11.8%	0.52
Net Gains/Losses as % of Net Income		108.1%	29.4%	3.68	94.5%	1.14	30.5%	3.55	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$263,496,879	60.9%	42.4%	1.44	55.8%	1.09	41.3%	1.48	60.6%	1.00
Supplies & Services	\$149,343,019	34.5%	51.3%	0.67	39.5%	0.87	53.3%	0.65	34.7%	0.99
Capital Component	\$19,534,873	4.5%	6.2%	0.73	4.7%	0.95	5.4%	0.83	4.6%	0.98
Fiscal Statistics										
Operating Margin (%)		-0.1%	10.4%	N/A	0.2%	N/A	9.3%	N/A	-2.2%	0.04
Total Hospital Net Income (%)		1.2%	14.1%	0.08	4.3%	0.28	12.9%	0.09	-0.9%	N/A
Return on Equity (%)		2.1%	6.3%	0.33	3.3%	0.64	8.9%	0.23	-1.4%	N/A
Current Ratio		6.6	4.1	1.59	21.9	0.30	4.8	1.38	9.5	0.69
Days in Net Patient Accounts Receivable		43.8	87.5	0.50	56.7	0.77	61.8	0.71	46.3	0.95
Average Payment Period		15.6	89.9	0.17	17.0	0.92	62.8	0.25	13.6	1.15
Equity Financing (%)		50.4%	64.7%	0.78	87.4%	0.58	69.5%	0.73	53.0%	0.95
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		2.4	21.0	0.11	10.7	0.22	24.3	0.10	0.0	N/A
Total Asset Turnover		1.8	0.4	4.09	0.7	2.39	0.7	2.64	1.5	1.16
Average Age of Plant (Years)		14.7	17.1	0.86	9.0	1.63	13.3	1.11	14.2	1.03
Increase (Decrease) Total Net Patient Revenue		16.8%	12.7%	1.32	15.9%	1.05	11.2%	1.49	0.0%	899.80
Outpatient Gross Revenue (% of Total GPR)		80.2%	64.9%	1.24	80.2%	1.00	59.3%	1.35	78.6%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$17,190	\$18,658	0.92	\$17,806	0.97	\$21,058	0.82	\$18,573	0.93
Inpatient Net Revenue per Day		\$4,223	\$3,656	1.15	\$3,646	1.16	\$3,785	1.12	\$4,379	0.96
Outpatient Net Revenue per Visit		\$957	\$781	1.22	\$806	1.19	\$881	1.09	\$889	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,036,711,996	Cash & Cash Equivalents	\$11,268	Current Liabilities	\$17,933,007
Less Deductions	\$631,268,423	Net Patient Receivables	\$48,612,061	Long-Term Debt	\$0
Net Patient Revenue	\$405,443,573	Other Receivables	\$793,192	Other Liabilities	\$104,252,318
Plus Other Revenue	\$26,515,365			Subtotal	\$122,185,325
Total Revenue	\$431,958,938	Land, Buildings & Equipment (Net)	\$96,858,435		
Less Expenses	\$432,374,771	Other Assets	\$100,171,060	Unrestricted Fund Balance	\$124,260,691
Non-Operating Gains/Losses	\$5,555,025			Restricted Fund Balance	\$8,923,509
Net Income	\$5,139,192	Total Assets	\$246,446,016	Total Liabilities & Fund Balance	\$246,446,016