

030 Sacred Heart Hospital
 900 West Clairemont Avenue
 Eau Claire, WI 54701
 715-839-4121

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2021 vs. 2020	
Selected Utilization Statistics	FY 2021	Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.3%	57.9%	1.18	49.7%	1.37	54.3%	1.26	51.8%	1.32
Obstetrics	26.6%	36.8%	0.72	28.0%	0.14	31.5%	0.84	19.0%	1.40
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	57.5%	58.7%	0.98	50.3%	1.14	55.3%	1.04	44.4%	1.30
Average Census (Patients)									
Adult Medical-Surgical	54.6	26.8	2.04	11.9	4.61	18.1	3.02	50.8	1.08
Obstetrics	4.0	4.8	0.82	2.0	2.02	3.1	1.29	3.6	1.11
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	93.1	49.8	1.87	18.8	4.94	37.4	2.49	87.4	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	4.9	4.6	1.06	4.2	1.17	4.1	1.20	5.0	0.98
Obstetrics	2.0	2.4	0.82	2.2	0.93	2.3	0.88	2.1	0.94
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.3	4.9	1.09	4.4	1.20	4.4	1.21	4.7	1.13
Surgical Operations									
Inpatient	1,603	1,037	1.55	390	4.11	612	2.62	1,661	0.97
Outpatient	2,089	3,865	0.54	2,637	0.79	2,709	0.77	2,032	1.03
Inpatient as % of All Surgeries	43.4%	21.2%	2.05	12.9%	3.37	18.4%	2.35	45.0%	0.97
Outpatient Visits									
Non-Emergency Visits	51,104	145,246	0.35	85,077	0.60	120,713	0.42	44,484	1.15
Emergency Visits	13,686	16,058	0.85	8,132	1.68	16,865	0.81	16,146	0.85
Full-Time Equivalents (FTEs)									
Administrators	24.6	19.0	1.29	10.7	2.28	17.0	1.44	24.0	1.02
Nurses, Licensed	252.0	247.5	1.02	127.1	1.98	164.3	1.53	291.7	0.86
Ancillary Nursing Personnel	33.1	40.3	0.82	20.5	1.61	24.6	1.34	57.7	0.57
All Other Personnel	338.8	496.2	0.68	291.6	1.16	297.6	1.14	418.7	0.81
Total FTEs	648.4	803.0	0.81	450.0	1.44	503.6	1.29	792.1	0.82
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.5	13.0	1.20	14.3	1.08	14.0	1.11	16.5	0.94
Nurses, Licensed	159.4	168.4	0.95	169.5	0.94	134.7	1.18	200.5	0.80
Ancillary Nursing Personnel	20.9	27.4	0.76	27.3	0.77	20.2	1.04	39.6	0.53
All Other Personnel	214.4	337.6	0.64	388.8	0.55	244.0	0.88	287.8	0.74
Total FTEs	410.3	546.4	0.75	599.9	0.68	412.8	0.99	544.5	0.75

Total Hospital:

Beds Set Up & Staffed 162
 Discharges 6,416
 Inpatient Days 33,981

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 15
 Total Births 706
 Newborn Days 1,334

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	80	4,093	19,930	68.3%	54.6	4.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	218	2,609	29.8%	7.1	12.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	15	722	1,455	26.6%	4.0	2.0
Psychiatric	1	29	1,056	6,081	57.4%	16.7	5.8
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	14	324	3,906	76.4%	10.7	12.1
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	24	1	24.6	Surgical Personnel	15	8	19.5
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	21	17	31.6
Medical & Dental Residents	0	0	0.0	Sonographers	1	8	7.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	11	19.3
Registered Nurses	160	145	250.0	Occupational Therapists	7	5	9.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.7
Licensed Practical Nurses	0	0	0.0	Physical Therapists	12	11	17.9
Ancillary Nursing Personnel	0	65	33.1	Physical Therapy Assistants/Aides	3	3	4.4
Medical Assistants	0	0	0.0	Recreational Therapists	2	9	8.3
Physician Assistants	0	1	0.0	Dietitians & Nutritionists	3	5	5.2
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	12	10	18.3
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	18	20	27.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	89	36	105.8
Pharmacy Personnel	30	5	32.1				
Clinical Laboratory Personnel	27	12	30.0				
				Total	439	373	648.4

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2020	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$220,957,200	51.4%	46.6%	1.10	50.7%	1.01	49.9%	1.03	54.3%	0.95
Medical Assistance	\$59,500,991	13.8%	14.4%	0.96	12.0%	1.15	15.6%	0.89	13.7%	1.01
Commercial	\$112,543,162	26.2%	33.9%	0.77	32.9%	0.80	30.3%	0.86	25.8%	1.02
All Other	\$36,821,617	8.6%	5.1%	1.69	4.5%	1.92	4.2%	2.02	6.2%	1.37
Deductions as % of Total Gross Patient Revenue										
Medicare	\$155,902,751	36.3%	35.2%	1.03	33.4%	1.08	36.9%	0.98	37.8%	0.96
Medical Assistance	\$40,305,727	9.4%	11.1%	0.85	8.6%	1.09	11.4%	0.82	9.0%	1.04
Commercial	\$35,024,142	8.1%	14.9%	0.55	10.0%	0.82	11.8%	0.69	6.9%	1.17
Charity Care	\$2,356,308	0.5%	0.7%	0.77	0.6%	0.94	0.9%	0.59	0.5%	1.12
Bad Debt	\$4,167,188	1.0%	1.0%	0.95	1.1%	0.85	1.2%	0.83	1.9%	0.50
All Other	\$26,952,719	6.3%	2.8%	2.24	2.7%	2.36	2.5%	2.55	3.5%	1.79
Total Deductions	\$264,708,835	61.6%	65.8%	0.94	56.4%	1.09	64.7%	0.95	59.7%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		16.3%	6.5%	2.51	5.6%	2.91	4.5%	3.63	3.2%	5.14
Net Gains/Losses as % of Net Income		66.1%	29.4%	2.25	37.6%	1.76	43.7%	1.51	20.4%	3.24
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$35,291,233	22.7%	42.4%	0.53	50.5%	0.45	38.8%	0.58	41.9%	0.54
Supplies & Services	\$108,062,650	69.4%	51.3%	1.35	44.3%	1.57	54.3%	1.28	53.0%	1.31
Capital Component	\$12,248,564	7.9%	6.2%	1.26	5.1%	1.53	6.9%	1.15	5.1%	1.53
Fiscal Statistics										
Operating Margin (%)		21.1%	10.4%	2.03	9.6%	2.20	9.6%	2.19	-18.2%	N/A
Total Hospital Net Income (%)		44.0%	14.1%	3.12	14.5%	3.03	15.9%	2.77	-24.0%	N/A
Return on Equity (%)		16.6%	6.3%	2.63	2.4%	6.93	11.2%	1.49	-5.9%	N/A
Current Ratio		1.0	4.1	0.24	2.7	0.36	3.9	0.25	1.0	1.04
Days in Net Patient Accounts Receivable		52.9	87.5	0.60	250.3	0.21	51.2	1.03	49.6	1.07
Average Payment Period		135.2	89.9	1.50	256.1	0.53	62.2	2.17	126.2	1.07
Equity Financing (%)		88.2%	64.7%	1.36	51.4%	1.72	78.3%	1.13	81.2%	1.09
Long-Term Debt to Equity Ratio		0.0	0.3	0.15	0.7	0.07	0.1	0.50	0.0	1.41
Times Interest Earned		289.4	21.0	13.76	45.6	6.34	21.6	13.42	-70.9	N/A
Total Asset Turnover		0.3	0.4	0.62	0.2	1.71	0.7	0.41	0.3	1.04
Average Age of Plant (Years)		20.0	17.1	1.17	51.5	0.39	10.5	1.90	21.1	0.95
Increase (Decrease) Total Net Patient Revenue		0.5%	12.7%	0.04	13.4%	0.03	8.7%	0.05	-7.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		41.1%	64.9%	0.63	75.1%	0.55	69.3%	0.59	40.6%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,893		\$18,658	0.85	\$16,496	0.96	\$13,373	1.19	\$15,106	1.05
Inpatient Net Revenue per Day	\$3,001		\$3,656	0.82	\$3,511	0.85	\$3,024	0.99	\$3,251	0.92
Outpatient Net Revenue per Visit	\$1,039		\$781	1.33	\$874	1.19	\$626	1.66	\$1,144	0.91
Income Statement			Assets			Liabilities & Fund Balances				
Gross Patient Revenue (GPR)	\$429,822,970		Cash & Cash Equivalents		-\$593,170	Current Liabilities		\$54,118,215		
Less Deductions	\$264,708,835		Net Patient Receivables		\$23,910,260	Long-Term Debt		\$32,087,668		
Net Patient Revenue	\$165,114,135		Other Receivables		\$17,151,241	Other Liabilities		\$630,048		
Plus Other Revenue	\$32,050,903					Subtotal		\$86,835,931		
Total Revenue	\$197,165,037		Land, Buildings & Equipment (Net)		\$94,435,715					
Less Expenses	\$155,602,447		Other Assets		\$601,016,843	Unrestricted Fund Balance		\$649,084,958		
Non-Operating Gains/Losses	\$80,884,299					Restricted Fund Balance		\$0		
Net Income	\$122,446,890		Total Assets		\$735,920,889	Total Liabilities & Fund Balance		\$735,920,889		